

YUTONG

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EN ROUTE



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Yutong airfield buses delivered to Indonesia to escort for the Jakarta Asian Games





On the morning of August 9, five Yutong ZK6140BD airfield buses were officially delivered to Jakarta, the capital of Indonesia, which will be used for the 18th Asian Games and the 3rd Asian Para Games. The leaders from Asian Games Organizing Committee, Jakarta Angkasa Pura, JAS Airport Services, a number of airlines and Yutong Bus attended the ceremony.

It is the first time for the Jakarta Airport to purchase the airfield buses meeting the standards of the International Air Transport Association (IATA), and these vehicles are expected to serve the Asian Games and the Asian Para Games.

At the ceremony, the leader of Jakarta Angkasa Pura said that



the airport is an important "window" for a city and even for a country, and the airfield bus is one of the most intuitive elements of the "window" image. In 2017, the third terminal building of Jakarta Airport was put into operation. The expansion of the airport and the continuous increase in the number of flights require the ground service company to use

airfield buses that are safer, more efficient and more comfortable. On this occasion, JAS Airport Services introduced five airfield buses with Yutong brand to serve the Asian Games and the Asian Para Games. After inspections and on-site tests, these vehicles fully complied with the safety standards of the airport and won the recognition and praise of all parties.

The leader of JAS Airport Services also spoke highly of Yutong Bus and expressed their satisfaction with the styling design, performance and safety of the Yutong airfield buses. These vehicles will carry the "dream" of Jakarta Airport, running between the apron and the terminal building and providing comfort and convenience for domestic and foreign passengers who stay at the airport for a short time. In addition, they will also provide safe and smooth shuttling services for



the attendees of the Asian Games and the Asian Para Games.

The utilization of Yutong products in the Jakarta Airport not only showcases customer's full trust in Yutong brand, but also means a responsibility for us. "Adhering to the customeroriented philosophy and committed to offering them integrated solutions with better cost performance, we worked together with the local partner and customer to carry out systematic and comprehensive training for the maintenance personnel and drivers in advance. Meanwhile, careful planning and arrangements were also made in terms of spare parts and on-site technical support to provide the optimal riding experience for the passengers during the Asian Games and the Asian Para Games," said Li Kejie, manager of Yutong's Emerging Market Business Dept.









Yutong began to develop the airfield buses in 2007. After more than ten years of exploration, innovation and upgrading, its airfield buses have won the recognition of many airlines, airports and ground service companies with the excellent quality. Exporting its airfield buses to more than 20 countries and regions in Asia, Europe, Middle East and Africa, Yutong has become the fastest growing Chinese brand in this sector.



YUTONG and AutoXpert.S.A.L brings forth 100 buses as school buses in Lebanon.

Lebanon Beirut, 24th of July/ The QITABI Project for 100 public school buses Launch Event was held and this event shed new light on safety standards for public school transportation in Lebanon. The Minister of MEHE (Ministry of Education and Higher Education of Lebanon), Representatives from Yutong, AutoXpert, USAID attended the launch event.



Representatives from Yutong, AutoXpert, USAID and MEHE (Ministry of Education and Higher Education of Lebanon) proudly lineup in front of one of the school buses for a pleasant photo opportunity at the launch exect.

QITABI (Quality Instruction Towards Access and Basic Education Improvement) Project is implemented by World Learning Inc, which aims to expand equitable access to education for vulnerable Lebanese and refugee students in Lebanese public schools.

Mr. Marwan Hamadeh, Minister of MEHE (Ministry of Education and Higher Education of Lebanon) who stated the impact of the project: Public schools in Lebanon will, for the first time, have transportation that is appropriate to its students, the Qitabi project can cover the needs of around 5,000 students for official school transport. Extracurricular activities that require the use of buses to transport students will also benefit from this activity.

These 100 buses will be distributed to 100 public schools throughout all over the country. These buses are fully



Minister Marwan Hamadeh (Left) and US ambassadress Elizabeth Richards (Right) greet each other in front the 100 Yutong buses at the launch ceremony.



equipped with safety features, and meet high performance standards and are safe and reliable vehicles that are capable of traversing Lebanon's various terrains.

Yutong buses were selected for this venture due to the fact that



The 30-seat Yutong bus that was selected for this project, with a roof hatch emergency exit, and additional features and benefits, promises to drastically elevate Lebanese students' safety and comfort.

they met the safety requirements, and considering student safety the number one priority. These buses are sought to aid students that have no means of transportation, and those who live in remote regions, in order to facilitate commuting to and from school.

This is only one of many projects Yutong is involved in within Lebanon, and building on this, Yutong and its Agent company AutoXpert S,A.L have the vision of modernizing multiple aspects of transportation systems in Lebanon, not just with regards to schools, but in all areas of commute. This project is a milestone that further builds the brand reputation and promotes safe, secure travel on the road. With this project completed, Yutong sets its sight on new venture opportunities in the area, with potential to further collaborate with autoXpert to provide people with safe and secure solutions.

25 Yutong fuel cell buses delivered to Zhangjiakou to boost the green Winter Olympics



On August 12, Yutong's first batch of 25 units hydrogen fuel cell buses arrived in Zhangjiakou, Hebei province and were delivered to the customer smoothly.

As the host city of the 24th Winter Olympic Games, Zhangjiakou aims to create a green winter Olympics and is committed to taking the lead in applying leading-edge hydrogen fuel cell buses. The delivered vehicles are the 3rd-generation hydrogen fuel cell bus independently developed by Yutong. The whole vehicle features zero emission, 500-kilometer driving range and only 10~15min hydrogen refueling time. The vehicle can achieve startup at the



temperature as low as -30 $^{\circ}$ C, which is well adapted to cold weather.

As of July this year, the reliability verification mileage for Yutong hydrogen fuel cell buses has exceeded 90,000 kilometers, effectively verifying the reliability of fuel cell system, hydrogen system, DC/DC voltage converters and integrated vehicle control. In addition, the vehicle's specification has been fully upgraded. The 360° surround view



system, air suspension system, barrier-free access and so on are added on the vehicle, making it much smarter and safer and adding a touch of brilliant color to the Zhangjiakou Winter Olympics.



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20 units of Yutong fuel cell city buses to be operated in Zhengzhou



On August 14, it was learned from the 4th companies of Zhengzhou Public Transportation Corporation that two hydrogen fuel cell buses will be put into use on the bus line 727 in Zhengzhou this week, and then 20 hydrogen fuel cell buses are expected to be put into commercial demonstration operation in the city.

This is the first time for Zhengzhou to apply the hydrogen powered bus, which is independently developed by Yutong Company. Compared to full electric buses with 200km driving range after being charged for two hours, the hydrogen fuel cell buses boast 500km driving range and less than 10 minutes refueling time. Apart from these two advantages, this new energy bus has also achieved zero pollution and "negative" emissions. Improvements have been achieved in terms of

vehicle safety, acceleration, shock absorption and convenience, bringing passengers and drivers more



comfortable, convenient and user-friendly experience.

During the operation of Yutong hydrogen fuel cell city buses, they can eliminate 99.9% of the inhalable particles in the atmosphere by absorbing air pollutants, effectively remove ultra-fine dust smaller than PM2.5, and emit clean water and air," said Guo Yongshan from the New Energy Product Department of Yutong Company.



According to Wang Shuzheng, head of the Fleet Management Department of the 4th Company of Zhengzhou Public Transportation Corporation, the newly used buses are equipped with air suspension instead of steel leaf spring, enabling the vehicle to run more stably. Under normal running status, the chassis is less than twenty centimeters away from the ground, making it easier for passengers to get on and off the vehicle. In order to meet the needs of running in the uneven or waterlogged road sections, the vehicle can be raised by twenty centimeters on the original basis.

Taking the physically challenged passengers into consideration, the vehicle has the kneeling function to reduce the body floor by ten centimeters on the service door side, thus facilitating the their boarding and alighting. Meanwhile, the manually controlled ramp can help the wheelchair users to get on and off the bus easily.



Furthermore, the vehicle is equipped with four hydrogen leakage sensors. When the hydrogen concentration reaches 1.6%, the alarm is triggered. When it reaches 2%, the hydrogen supply will be cut off, and the alarm on the dashboard will alert the driver to take corresponding measures as soon as possible. In addition, the vehicle is also provided with two sets of video surveillance systems, and totally seven cameras are available to provide an overall surveillance so as to guarantee the safety of the vehicle.

"From diesel and gasoline powered buses to hybrid and full electric buses, to hydrogen fuel cell buses, the fuel form of buses is constantly changing, and the bus models are also upgrading. All these are aimed to give citizens a more humanized and clean travel environment," said Wang Zhengshu.



ZK6140BD AIRFIELD BUS





OPEN A PLEASANT TRIP

Special design of the appearance

Elegant and comfortable interiors

First-class manipulation

FOR YOU

With the latest safety technologies Yutong airfield buses protect every passenger from the outside to the inside of the vehicles and open a wonderful journey for you.

ZK6140BD

SPECIAL DESIGN OF THE APPEARANCE

Yutong ZK6140BD airfield bus is a high-quality vehicle specially designed for the transportation of passengers on the airfie that meets their actual demands. In terms of the exterior appearance, it is really a distinctive classic work.

- △ Detachable front wall not only matches with the overall style of the whole vehicle, but also facilitates the repair and maintenance.
- ✓ Ultra large front windshield provides a wide visual field for drivers.
- Electric rearview mirrors without blind spot enhance the vision of drivers. The electric defrosting function of mirrors improves the driving safety.
- Equipped with the high-quality anti-pinch system, the service door will automatically reopen when it encounters some obstacles while closing to prevent passengers from being pinched.
- Only when all service doors are closed can the vehicle be started to ensure the safety of passengers.











ZK6140BD AIRFIELD BUS

ELEGANT AND COMFORTABLE INTERIORS

Through the optimization, the interior space of the vehicle is greatly increased and gives passengers the top riding experience. The passenger seats with environmentally friendly materials are good for the health of passengers and easy to clean. The speaker phones onboth side walls realize the communication between the driver and passengers.



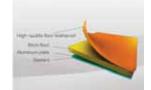
The luggage racks at the front, middle and rear service doors take full use of the interior space



NVH mute technology effectively reduce the interior noise by 4-7 decibels and provides a more comfortable environment for passengers



The handrail poles facilitate the standing and alighting of passengers without compromising the interior space.



oasts water-resistant, corrosion-resistant and anti-aging surface characteristics.







The instrument panels are very clear while the control buttons are easy to access. Taking the features of human bodies into consideration and applying ergonomic designs, the driving comfort is improved, thus bringing unparalleled operating experience of drivers. Meanwhile, the driving safety is greatly enhanced as well.









- The ergonomic driver seat effectively alleviates the driving fatigue and improves the ride comfort. With fully reclining function, the seat provides a temporary rest place for drivers.
- ▲ The LCD display on the dashboard facilitates the driver to observe the boarding and alighting of passengers.
- The new generation CAN bus under the centralized control of computers improves the visualization of faults and makes the repair and maintenance more convenient.
- ▲ The new-style ECAS lifting system enables the vehicle to kneel on both sides to facilitate the access of passengers.



YUTONG BUS RELEASES OUTPUT AND SALES DATA OF JUL. 2018

Zhengzhou Yutong Bus Co., Ltd. releases its output and sales data of Jul. 2018.

YUTONG	JUL. 2018 (UNIT)	JANJUL. 2018 (UNIT)	Y-O-Y GROWTH OF JANJUL.
Output	4,304	29,846	9.82%
Large Bus	1,224	12,046	8.28%
Medium Bus	1,853	12,743	6.17%
Light Bus	1,227	5,057	24.83%
Sales	3,462	28,242	5.10%
Large Bus	1,140	11,573	7.58%
Medium Bus	1,690	12,346	0.23%
Light Bus	632	4,323	13.88%

Note: This table shows the express data, the final report is subject to the company's regular report.

From the above table we can see 3,462 buses and coaches were delivered in July. From January to July, the accumulated sales volume reached 28,242 units, up 5.10 percent than the previous year.



OVER 28,000 YUTONG BUSES WERE DELIVERED IN THE FIRST SEVEN MONTHS OF 2018

On August 3, 2018, Zhengzhou Yutong Bus Co., Ltd. released the production and sales data of July 2018. From January to July, the accumulated sales volume of Yutong buses reached 28,242 units, up 5.10 percent than the previous year. Among them, 9,348 units were new energy buses. The data fully proved Yutong's strong production and sales team and its powerful product strength.

In order to meet the requirements of new subsidy policy for new energy buses, Yutong held a new energy product release ceremony in May 2018, and launched a number of new products including E6, E8 and E8-Plus, E10 and E12, covering various market segments and fully meeting the individual needs of customers. In addition, they have also brought more opportunities for Yutong under the new subsidy policy.

By means of highlight products like high-end business purpose vehicle, intelligent connected vehicle and third-generation school bus, Yutong is expected to see a positive sales situation in the third quarter of 2018. Especially in the fields of school buses, high-end business purpose vehicles, and sightseeing buses for scenic spots, Yutong has undoubtedly become the bellwether, and its multifaceted market pattern will also bring more sales with it in the second half of 2018.





COMPONENTS ENTERPRISES

SOLE DISTRIBUTOR OF GENUINE YUTONG SPARE PARTS IN THE PHILIPPINES



WHAT SETS COMPONENTS ENTERPRISES APART

GENUINE PRODUCT

PRODUCT KNOWLEDGE

PRODUCT DIVERSITY

FAST DELIVERY

MOTIVATION





LEO GO CHEONG MUI

General Manager

Components Enterprises, the Philippines



How did you get to know Yutong? Could you tell us the process how you started to work with Yutong?



I began to contact with Yutong in 2008. At that time, Jaime Chua, head of Yutong's bus dealer in the Philippines just signed the dealership contract with Yutong. Through the introduction of Chua, I got to know the Yutong sales and service people. After that, I learned that a spare parts dealer was needed in the Philippine market, and I was specialized in the sales of spare parts of buses and coaches at that time. Through the recommendation of Chua and after Yutong's evaluation, I started to work with Yutong in 2011, as Yutong's dealer of spare parts in the Philippines.



What do you think are the characteristics of Philippine customers?



Philippine customers will choose buses coming from different countries which feature different brands, models and prices. They will comprehensively compare the buses in various aspects, such as vehicle quality, sales price, after-sales service, spare parts supply, etc., and then select the products they think are the most suitable for them.



With the increasing number of Yutong buses in the Philippines, the demand for spare parts is also growing. What measures has your company taken to meet the needs of customers?



Along with the steady growth of Yutong Company over the years, our company has also expanded in terms of software and hardware facilities. At present, there is a warehouse of 2,000 square meters, and the inside is divided into two storeys. In addition, the SAP parts management system is expected to be put into use in September this year, which will be helpful for us to conduct the procurement, prediction, storage, stocktaking and inventory analysis. Meanwhile, a service department has been set up, and the staff visit customers regularly together with Yutong people to learn the vehicle status and parts supply situation, so as to better meet their needs. Furthermore, vehicles and motorcycles were also added to provide better service to customers.

Due to the wide distribution of customers, we are now developing our own secondary outlets in order to ensure the timely availability of spare parts.





What is the difference between your company and other ordinary dealers of spare parts?



Compared with other dealers, we have a big advantage in terms of services and customer relationship. In regard to services, we dare to take responsibilities, namely we will solve the spare part problems first and then analyze the cause whether it is due to the part itself or the improper use of customers. In terms of the customer relationship, we were already specialized in the bus parts long before working with Yutong, so we had established a very good customer base.



I heard that the bus dealer often asked you to go with him while visiting customers. Why?



Since the vehicle sales, services and spare parts are usually connected with each other, and the lack of any aspects can not satisfy the customers. The reason why I visit the customers together with the bus dealer is, on the one hand, our common appearance can make the customers have more confidence in Yutong vehicles; on the other hand, we can sell more spare parts when customers purchase more Yutong buses. That is a win-win outcome.



We know that one of your hobbies is playing golf. It is said you have participated in the Yutong Cup Golf Invitational Tournament many times and achieved good results. What do you think is the significance of participating in this event?



I have attended the annual golf tournament of Yutong every year since 2010, except 2016 due to the visa problem. Each year, I am looking forward to the coming of this activity. On one hand, taking part in the golf tournament gives us a platform to exchange views with each other and learn the excellent experiences of other countries and regions; on the other hand, we can learn about the latest development status of Yutong, which makes us more confident to jointly enhance the Yutong brand.





As Yutong's dealer of spare parts in the Philippines, what changes happened to you or your company after cooperating with Yutong?



After years of cooperation, our warehouse is constantly expanding, and our company is also growing bigger and bigger gradually. These are closely related to Yutong's strong support. The rapid development of Yutong is obvious to all. My employees and I are very happy to cooperate with Yutong, which has also brought a better life to all our families. In regard to the future development, I do believe that we will do well in the service work of spare parts in the future in a bid to support the better common development. Thank you, Yutong!

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Create optimal customer experience with efficient services

As Yutong's dealer of spare parts in the Philippines,
Components Enterprises has been granted the "Best Overseas
Spare Parts Dealer" of Yutong Company for many consecutive
years.

In order to ensure the normal operation of the vehicles in the market, Components Enterprises (hereinafter referred to as CE) will get the spare parts ready before the new batch of vehicles is put into operation. In routine work, CE always submits the spare parts reservation plan for the next month





one month in advance, and reasonably works out the spare parts preparation plan. "CE's parts warehouse is the best warehouse", "CE is the best supplier", "CE is our best business partner", Yutong's end customers in the Philippine always expressed their praise for the company with these words.

In addition, CE also formed a fleet with self-purchased trucks and motorcycles in order to ensure the timely delivery of the spare parts to end users. It can deliver the parts ordered by end





users to the designated locations within one working day.

The customers often say that "CE's warehouse serves as our own warehouse", "CE always sends parts to us as soon as possible", and "CE is worthy of our trust".

Thanks to CE's efficient and quick response, it guarantees the optimal customer experience on spare parts services, and has gained the high recognition of Yutong Company and end users.

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ROUTE

The UK-based magazine Route One, one of the leading bus media in the country, introduced Yutong's high-end coach GT12 in right-hand drive form in detail on August 22, 2018, which would be launched in UK very soon. The following words are the excerption from the article.

Yutong's UK-bound GT12 tourer breaks cover

The GT12 is set to take Yutong into a new area of the UK market, with touring work being what the high-specification will be targeted at as; two axle, 12.2m comes first followed by 12.8m and tri-axle.



The GT12 is set to take Yutong into a new area of the UK market, with touring work being what the high-specification will be targeted at as; two axle, 12.2m comes first followed by 12.8m and tri-axle.

Yutong's long-promised GT12 coach broke cover in righthand drive form last week in China. The first example for the UK will be shipped soon and it is set to generate major interest when it makes its formal debut at Euro Bus Expo (EBE) on 30 October-1 November.

Importer Pelican Bus and Coach has high hopes for the GT12. The first is 12.2m and has 53 seats and a centre sunken toilet to demonstrate the maximum capacity at that length. In the Process of the control of the contro

longer term, the 12.2m variant will be marketed as a 51-seater.

To complement that, Pelican and Yutong have already discussed adding further models to the line-up. The Chinese manufacturer is working to make a 12.8m version viable within UK weight limits. A tri-axle will follow.

Also on the drawing board is a slightly lower-height example. Currently the GT12 is 3.81m tall, but a 3.60m option is planned.

Pelican is aiming the GT12 at the touring market. It is of a higher specification than the existing TC12, which will continue to form part of the UK landscape.

USB charging points are provided for every passenger, while 240v sockets are at alternate rows. Kiel seats are an option, but they add a considerable amount to the price.

A high-specification entertainment system is fitted that incorporates two monitors, while the passenger service units are of a very distinctive design. They have a large reading light and an air-conditioning vent.

The driver benefits from a keyless ignition, and the dashboard is made up of a large LCD screen. As a result, there are no fixed dials or gauges. Instead, the speedometer, tachometer and other readings are created virtually as required. The cab is comparable with any European coach model's, and it is a particular strongpoint of the Gt12.

Externally, the first UK GT12 has manually-operated luggage locker doors and it includes an area behind the offside rear wheel for the driver's cleaning equipment. A nearside radiator is fitted, with a tray below it to prevent accumulation of road

Pelican has specified the MX-11 engine rated at 450bhp and 2,300Nm of torque. Both are high figures for a two-axle coach.

An order for the first production right-hand drive GT12s is currently being finalised by Pelican. Much will depend on the response generated by the demonstrator at EBE; the first of this initial batch will leave China in O1 2019.





The UK-based magazine Bus&Coach Buyer, one of the leading bus media in the country, published an article about Yutong on August 22, 2018, in which it introduced Yutong full electric single-decker under trial operation in the Oxford city centre of UK. The following words are the excerption from the article.

Oxford Bus Company trials Yutong electric single-decker

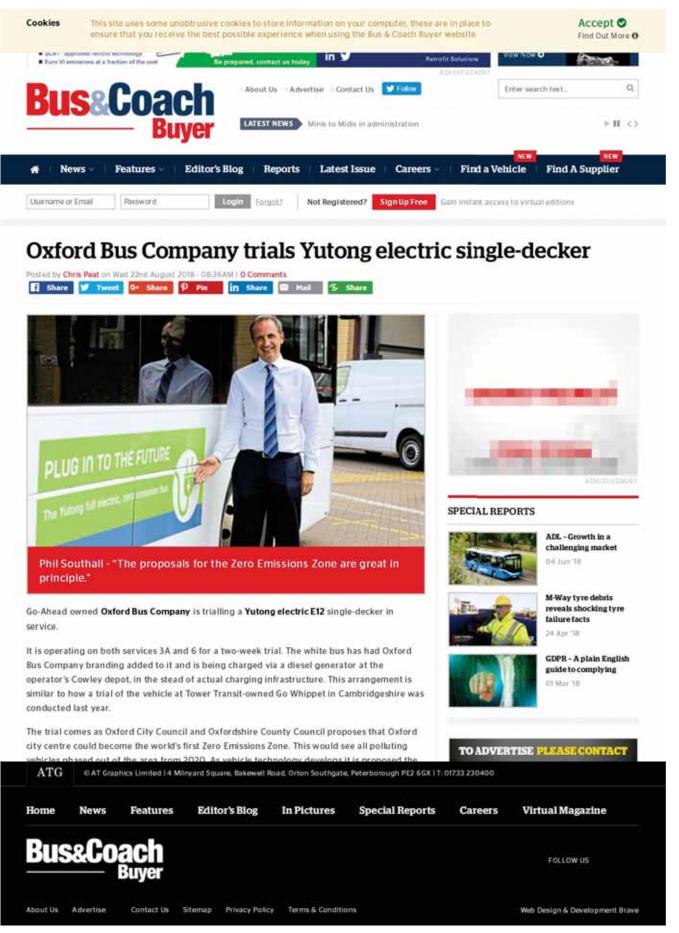


Go-Ahead owned Oxford Bus Company is trialling a Yutong electric E12 single-decker in service.

It is operating on both services 3A and 6 for a two-week trial. The white bus has had Oxford Bus Company branding added to it and is being charged via a diesel generator at the operator's Cowley depot, in the stead of actual charging infrastructure. This arrangement is similar to how a trial of the vehicle at Tower Transit-owned Go Whippet in Cambridgeshire was conducted last year.

The trial comes as Oxford City Council and Oxfordshire County Council proposes that Oxford city centre could become the world's first Zero Emissions Zone. This would see all polluting vehicles phased out of the area from 2020. As vehicle technology develops it is proposed the Zero Emissions Zone will extend to cover all non-electric vehicles across the city centre by 2035.

"This trial is an important part of the journey and will enable us and key stakeholders to better understand the technology, what the current standard is and better inform everyone involved in developing a strategy to deliver a greener future for the city of Oxford. We have always been committed to being at the forefront of leading the UK on environmental technology innovation and over half of our buses are powered by hybrid technology," said Oxford Bus Company MD, Phil Southall.



Jakarta · Asian Games · Yutong

Located on the northwest coast of Java, Jakarta, the capital of Indonesia is the largest city in Southeast Asia and is also a famous seaport in the world. Jakarta has a long history and has become a port city as early as the 14th century. On August 17, 1945, the Republic of Indonesia was formally established and Jakarta was designated as the capital.

As a famous port city, Jakarta boasts many tourist attractions. In the eastern suburbs, there is a world-famous Beautiful Indonesia Miniature Park which is 26 kilometers away from the city center. There are more than 200 mosques in the city, more than 100 Christian and Catholic churches, and dozens of Buddhist and Taoist temples. The Damlin Avenue in the new district is lined with modern buildings, and many big banks and companies are located here. It is deemed as "Wall Street in Indonesia".



ASIAN GAMES 2018 | Jakarta Palembang





Located in the center of the city, the Independence Monument is 137 meters high, which is the tallest building in the capital. At the top, there is a torch sculpture made of 35 kilograms of pure gold that symbolizes the independence spirit of Indonesia. You can take the elevator to the top of the tower, and then hold a panoramic view of skyscrapers, wide streets, endless stream of traffic, green forest and colorful flowers.



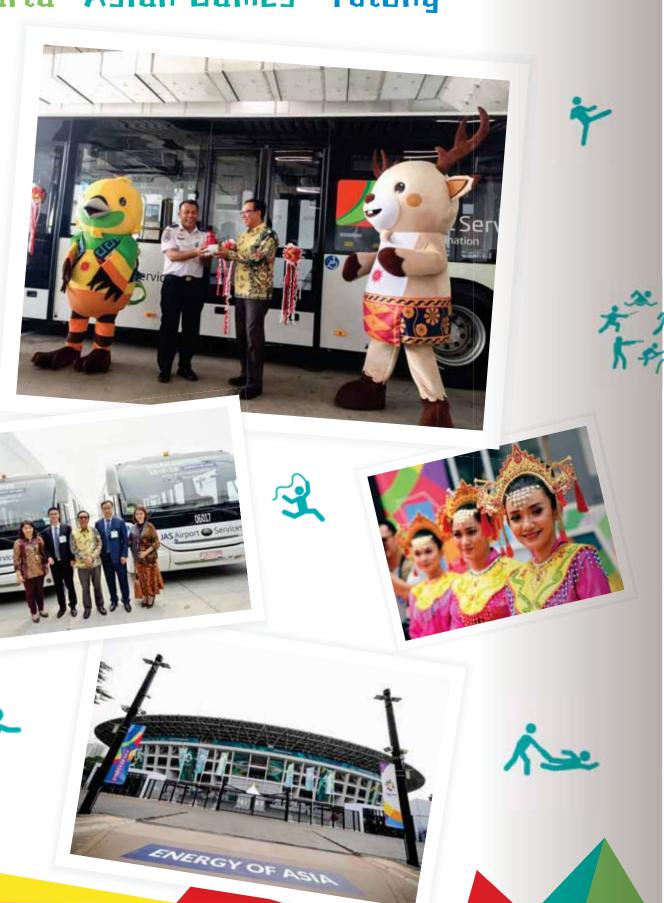




Jakarta · Asian Games · Yutong



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In fact, early in 1962, the 4th Asian Games was already held in Jakarta. And now it has become the focus of the world once again since the 18th Asian Games is held in Jakarta from August 18 to September 2, 2018. The mascots of the Asian Games are three cartoon characters based on three unique Indonesian wild animals, namely bliss bird, one-horned rhinoceros and Axis kuhlii.

In addition, Yutong also actively supports the Asian Games being held in Jakarta. The Yutong airfield buses have been successfully delivered to the Jakarta airport, providing transport services to the athletes and tourists from around the world with excellent product quality. Now, the 18th Asian Games in Jakarta is in full swing. No matter the beautiful scenic spots or the exciting and intense sports competition, Jakarta will leave a deep impression on you!

